

# Teryn's Market Update

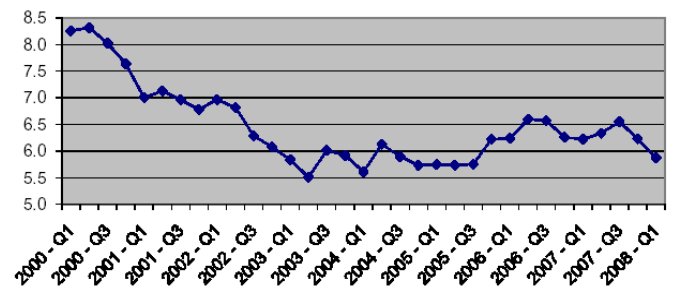
Welcome to my first newsletter! In this month's issue, we will explore some basic real estate statistics to give you a snapshot of what is happening in our local market.

## Where Are They Coming From?

Here are the ODOT DMV stats showing surrendered drivers licenses from the last three years.

Totals	2005	2006	2007
California	27,306	24,192	20,893
Washington	11,207	11,610	10,939
Arizona	3,221	3,143	3,078
Idaho	2,435	2,526	2,559
Texas	2,108	2,389	2,128
Nevada	2,371	2,232	2,071
Florida	1,710	1,829	2,003
Colorado	2,200	2,067	1,850
Utah	1,456	1,438	1,376
Alaska	1,189	1,352	1,358
Michigan	1,011	1,044	1,175
Illinois	1,140	1,191	1,171
Montana	1,134	1,152	1,030
New York	1,056	1,085	1,005
Hawaii	856	933	878
All Others	13,834	14,940	14,503
<b>Total</b>	<b>74,234</b>	<b>73,123</b>	<b>68,017</b>

## 30-Year Fixed Mortgage Rate



## Preferred Service Providers

As a broker, I have the opportunity to work with many service providers and also glean experiences and recommendations from numerous other agents. (We also share notes on who to avoid.) Here are a few highly recommended vendors:

### Drainage Issues:

John's Waterproofing  
(503) 233-0825

### Duct Cleaning:

Oregon Ducts  
(503) 233-1802

### Sewer Scope & Repair:

Root Excavation  
(503) 638-3447

### Chimney/Masonry:

Portland Chimney  
(503) 256-9140

American Chimney  
(503) 644-0393

### Water Feature Repair:

Tranquility Ponds  
(503) 641-0432

### Pest Control:

Black Pest Service  
(503) 572-9161

### Tank Decommissioning & Soil Test:

Dana Thompson  
(503) 244-7002

### Well Testing:

Willamette Hydro  
(503) 735-9869

Coffey Lab  
(503) 254-1794

### Pool Inspector:

Geiger Pools & Spa  
(503) 246-7751

### Arborist:

Harrity Tree Specialists  
(503) 331-0452

### Bathtub Refinishing:

Stanley Avenue Tubs  
(503) 771-8827



## Sellers List

### Do you know of buyers for these homes?

- \$515,000 8987 SW Robert Gray Lane, Portland 97225
- \$229,900 8333 SE 23rd Ave #C, Portland 97202
- \$269,900 6015 SE Ramona St, Portland 97206
- \$235,500 6225 SW Mad Hatter Lane, Beaverton 97008
- \$1,950,000 5525 SW Woods Ct, Portland 97221
- \$435,000 2251 Hist Columbia River Hwy, Troutdale **SLD**
- \$157,900 E Forest Service Rd 26, Rhododendron
- \$219,000 4320 SW Corbett Ave #206, Portland 97239 **SLD**



## Congratulations

Dick and Debbi

Bob and Trena

Werner and Sandra



**TERYN BONINME, GRI, BROKER**

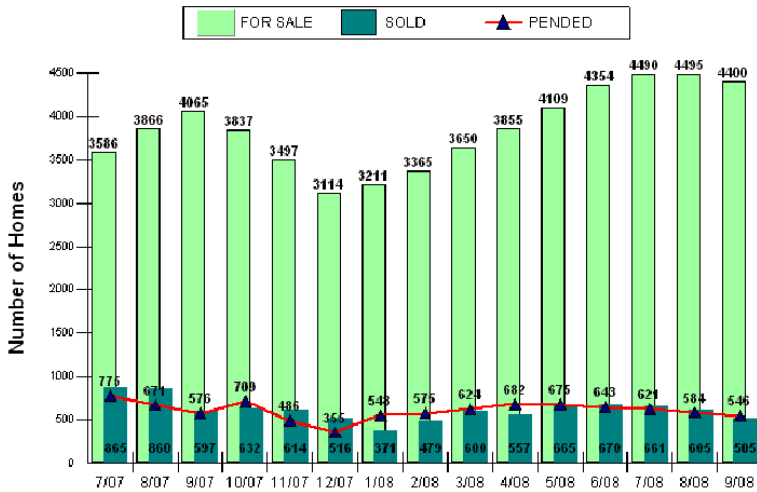
6443 SW Beaverton Hillsdale Hwy, Ste 100  
Portland, OR 97221

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*I will* [www.GuideYouHome.com](http://www.GuideYouHome.com)

I hope you find this newsletter to be a valuable tool, something to help keep you on top of what is happening in your market. If you have suggestions, or comments I would love to hear from you!

*Teryn Down the Road*



## Buyers List

### Do you know of homes for these buyers?

1. Up to \$250,000 condo or townhouse on MAX or busline
2. Spacious 3 BD in the Alameda school district
3. Up to \$2,500,000 SW contemporary with view, close-in
4. Up to \$750,000 2 BD/2BA townhouse close-in SE or SW
5. Up to \$450,000 NE, one level, quiet neighborhood
6. Up to \$150,000, could be fixer, 3 car garage for car buff

What's your home's walkability score?  
Go to [www.walkscore.com](http://www.walkscore.com).

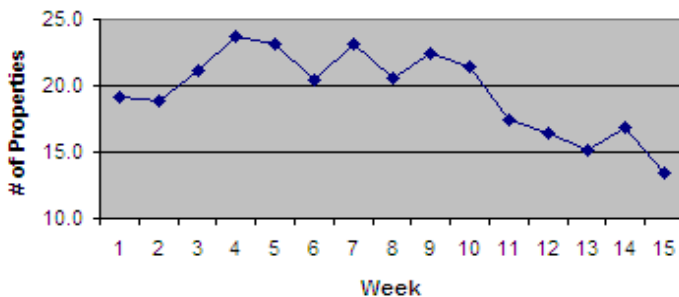
What station has the least expensive priced gas?  
Go to [www.oregongasprices.com](http://www.oregongasprices.com).

Last month there were 4440 houses on the market in Multnomah County and 505 sales creating an inventory of 8.7 months.

## Weekly Area Trend Report

Every Friday, I track the number of homes that came on the market that week and the number of houses that went pending (go under contract with a buyer). The two graphs below show the activity for the last four months (July through October) for areas in and around Portland, including the Mt Hood area.

**Average # of Pendings**



**Average # of New Listings**

